



To: APEX Regular and Associate Members

From: Ziad Shadid
Treasurer, APEX

Date: September 19, 2024

RE: Financial Statements for APEX for Period Ending March 31, 2024

Attached, you will find APEX's financial statements for the period ending March 31, 2024. This note provides some of the highlights from the financial statements as well as the context for the financial performance.

APEX ended the year with an approximate increase in total assets of \$475,000 over last year, and a surplus in revenue over expenses of approximately \$251,000. I want to also recognize that substantial effort from the organization succeeded in transitioning from a post pandemic deficit situation (2023) to a surplus situation (2024).

The Summit event continues to be the most significant revenue generating activity for the organization, contributing \$1,045,000 in net revenue in 2023-24.

The Association continues to maintain a sound overall financial position, with net assets exceeding \$2.6 million, of which \$2.5 million is in cash and investments. In recognition of this, and with the oversight and approval of the Board, the Association continues to look for strategic investment opportunities from its reserve to support priorities for the executive community.

Based on the financial stability established over the past several years and the current overall financial position of the Association, APEX has sufficient management practices and asset reserves to navigate periods of financial uncertainty and cover the operating costs of the organization should an unexpected funding shortfall occur. Notwithstanding, the Association continues to monitor the impact of inflation and any future mitigation or adjustment required.

The Auditing firm issued a clean, unqualified opinion of the financial statements, with no concerns regarding fraud or the mishandling of funds. The Auditing firm identified significant deficiencies in the association's internal controls, where a deficiency or combination of deficiencies is of sufficient importance to merit attention. More specifically, some payables and receivables were not recorded in their proper categories and were not reconciled monthly. Despite these significant deficiencies, the Auditing firm indicated that these did not have a material effect on the financial statements. The Auditing firm and the Association recognize that there were external challenges that led to many of the deficiencies. The Association CEO agreed with all the findings and has already begun to implement the recommendations outlined by the Auditor.

I trust that the information above is helpful to understanding the financial performance of the Association. The Auditor, APEX CEO and I will be available to address any specific questions or concerns you may have during the Annual General Meeting.